Message Text

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INFO OCT-01 EA-12 NEA-10 ISO-00 AID-05 CIAE-00 EB-08 FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06 SP-02 LAB-04 SIL-01 OMB-01 /077 W -------048957 251426Z/50

R 250735Z AUG 77 FM AMCONSUL LAHORE TO SECSTATE WASHDC 1381 INFO AMEMBASSY ISLAMABAD AMCONSUL KARACHI AMEMBASSY TOKYO

UNCLAS LAHORE 0961

FOR COMMERCE MAJOR PROJECTS

E.O. 11652: N/A TAGS: BENC, PK, JA

SUBJ: MAJOR PROJECT: NEW STEEL MILL

REF: STATE 188452

1. PAKISTAN ENGINEERING COMPANY (PECO) IS PLANNING TO SET UP A MINI STEEL MILL AT ITS LAHORE SITE TO PRODUCE SPONGE IRON FROM LOCAL ORE BY REDUCTION METHOD WITH NATURAL GAS. PROPOSED ANNUAL CAPACITY OF MILL IS 400,000 TONS OF WHICH PECO ITSELF PLANS TO CONVERT 200,000 TONS INTO STEEL BILLETS AND SELL 200,000 TONS TO OTHERS AS SPONGE IRON. ESTIMATED COST OF PROJECT IS BETWEEN DOLS 150 MILLION TO DOLS 200 MILLION. 2. PECO'S OFFICIAL WHO PREPARED PRE-INVESTMENT STUDY TOLD CONGEN REPRESENTATIVE THAT IT HAS BEEN APPROVED BY GOVERNMENT OF PAKISTAN. ACCORDING TO PECO'S OFFICIAL, MITSUI OF JAPAN (HOLDING RIGHTS FOR MIDREX SYSTEM FOR ASIA) WAS NOT INVOLVED IN PREPARATION OF PRE-INVESTMENT STUDY. HOWEVER, MITSUI HAS EXPRESSED TO PECO ITS INTEREST IN DOING THE FEASIBILITY STUDY AND SUPPLYING MACHINERY. UNCLASSIFIED

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PECO ASSUMES THAT IF THE MACHINERY IS PROCURED FROM A JAPANESE MANUFACTURER, JAPANESE PLANT CONSULTING INSTITUTE WOULD DO FEASIBILITY STUDY WITHOUT COST.

3. PECO HAS NOT FLOATED INTERNATIONAL TENDER INQUIRY THROUGH PRESS OR OTHERWISE, BUT CLAIMS TO HAVE WRITTEN DIRECTLY TO SEVERAL OF ITS FOREIGN CONTACTS RE. FEASIBILITY

STUDY OF THE MILL. IT HAS NOT SET A DEADLINE FOR RECEIPT OF SUCH OFFERS AND WOULD BE PLEASED TO GIVE FURTHER DETAILS ON PROJECT TO ANY US ORGANIZATION WHICH MIGHT BE INTERESTED AND WHICH SHOULD CONTACT COMPANY DIRECTLY.

4. IN ADDITION TO INFORMING PULLMAN SWINDELL, DEPARTMENT MAY WISH TO DISSEMINATE THIS AS MAJOR TRADE OPPORTUNITY:

CONTACT: DR. M. ABDUL QAYYUM

GENERAL MANAGER

PAKISTAN ENGINEERING COMPANY, LIMITED

KOT LAKHPAT WORKS LAHORE, PAKISTAN CABLE: BECOIND TELEX: PECO-4750

TEL: 350111

5. PECO IS PAKISTAN FEDERAL GOVERNMENT ENTITY AND IS VERY LARGE MANUFACTURER OF MACHINE TOOLS, DIESEL ENGINES, PUMPS, TEXTILE AND CONSTRUCTION MACHINERY, AGRICULTURAL IMPLEMENTS, BICYCLES, ELECTRIC MOTORS, STEEL STRUCTURES AND ROLLED STEEL MATERIALS, AND IRON AND STEEL CASTINGS. IT IS RECOMMENDED AS AN EXCELLENT TRADE CONTACT. GAMON

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Message Attributes

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TAGS: BENC, PK, JA

To: STATE Type: TE

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